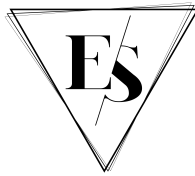


If you, or someone in a position of influence in your organization can answer most of these questions, it is unlikely that you will benefit from our training. Test whether or not you can benefit from our services.

1. Why you never get the problem you can handle
2. Why problems tend to recycle
3. What is the invisible force that breaks down communication
4. Why if you base your confidence on information, you are doomed
5. Why leadership (as parent, CEO, or President) has very little to do with how you manage your people
6. How has information become a form of substance abuse
7. What a great leader has in common with Columbus
8. How inflicting pain strengthens others and your organization
9. Why playfulness is inversely proportional to anxiety
10. How do you measure the "toxicity" of your organization
11. Why the cause of most problems are not found in the location of those problems
12. How sensitivity training undermines relationships
13. How replacing employees is similar to shuffling the chairs on the Titanic
14. Why problem people can't help themselves
15. How becoming less responsible will increase employee productivity
16. When "giving up" is a significant step forward
17. Why the greatest authority is given to those who least exert it
18. What is the proper protocol to turn "malignant" people benign
19. Why you almost always blame the wrong people
20. How to decide the best candidate for employment in 10 minutes or less
21. What ants, termites, and other social insects can teach you about your organization
22. Why you always get the employees, management, or union you deserve
23. When trying to reason with others is unreasonable
24. How the weather informs conflict resolution
25. Why you need to do nothing when things are not going right
26. Why computers will never be able to solve your most pressing problems.



27. How you ruin your children to the extent they are important to your own sense of worth
28. Why you are always part of the problem and this is a good thing
29. Why most incentives rarely have a lasting effect on productivity, absenteeism, retention, and tardiness
30. What you have in common with reptiles that will always sabotage your effectiveness
31. How you know the moment you enter your workplace whether it will be a good day or bad day
32. What the expanding American Frontier, the Energizer Bunny and avoiding Burnout have in common.
33. When the "facts" are not important.
34. What the Biosphere has in common with human organizations
35. Why the customer is seldom or ever right
36. What effective Leadership and Black Box Theory have in common
37. What are the only three pieces of information you need to maximize personal and organizational effectiveness
38. What is the role of emotional distance, direction and anxiety in communication
39. How seriousness undermines creativity and productivity
40. The secret your T-Cells are trying to tell you about a happy, effective and fulfilled life.
41. What is the one "broad spectrum antibiotic" for every problem you ever encounter
42. Why you need to "out crazy" the "crazies"
43. How do you subvert resistance to change
44. How to guarantee your organization will have conflict and possible violence
45. Why we usually only see the symptoms of problems rather than their cause.

*(If you are interested in how well you answered these questions email them to us at [answers@emotional.systems](mailto:answers@emotional.systems) and we will be happy to respond.)*